



Laying the groundwork for effective education environments:

*Winning the internal game...

G _____
S _____
D _____

CHANGE

“Move with it
or it _____!”

RISK

Taking a risk means... _____

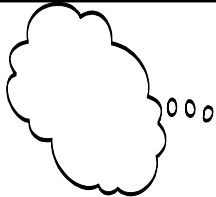
* Growth happens when we _____ our _____



To get value learn to LISTEN AS IF...

Relating and Communicating

COMMUNICATION IS AN IRRERVERSIBLE, TWO WAY,
CONTINUOUS, DYNAMIC PROCESS.



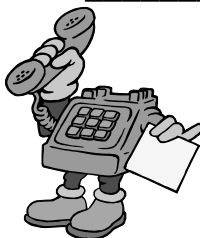
Noise is what _____ the communication process.

Four types of NOISE

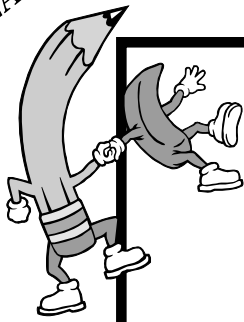
- | |
|---|
| 1 |
| 2 |
| 3 |
| 4 |

_____ % of our communication is not in the words.

What is important in communication is what we are _____ saying!



Insights from T & H



Eliminating the communication barriers:

Physiological and physical?

*Psychological...? Prejudice means to: _____

Schotoma means

Sometimes we are walking _____ machines!

To let go of prejudice we must be _____



KEYS FOR LOWERING PSYCHOLOGICAL NOISE



HOW TO GET WHATEVER YOU WANT!



S _____

C _____

V _____ 1ST

C _____ B _____

S _____



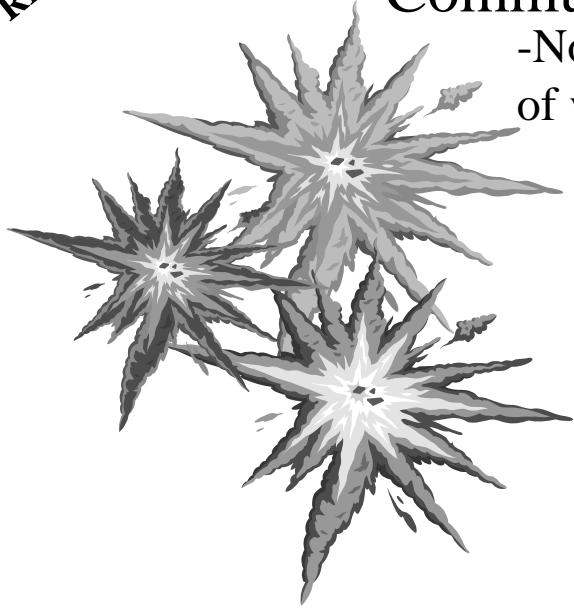
Learn the art of _____



Communication is a need!

-Not everyone will agree with your point of view. Conflict will occur.

CONFLICT



1
2
3
4
5

Activity...”Win as Much as You Can

_____ / _____ always adds _____.

_____ + _____ = _____

When we _____ everyone profits.

_____ / _____ or _____ - _____ = _____ .



This is a _____ sum game!

How does this show up in our lives?

When I am _____ you are _____.

Working against each other creates _____ and reduces _____.

This is called the _____ / _____ theorem.



T _____

E _____

A _____

M _____





What about when things don't go your way?

Self-destructive thought process

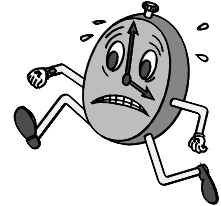
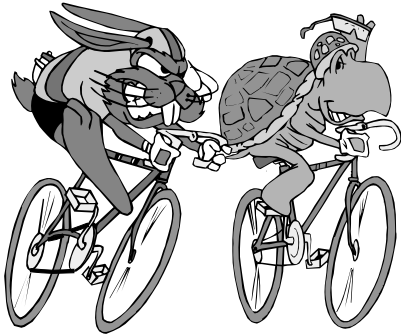
A feeling we feel when someone does something we feel they should not have done...

The Three R's

R _____

R _____

- *Who had the feeling?
- *Who had the expectation that was not met?
- *Who do we blame?



4 reasons we avoid communication and stay stuck in the second "R".

- _____
- _____
- _____
- _____

[only acceptable reason] but you must let them in on it!

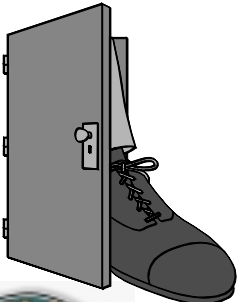
R _____



Cancer: an energy source that exists within a larger energy source.

Ho'oponopono

To create _____ through open _____.



- O _____
- T _____
- F _____
- D _____

